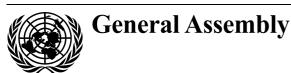
United Nations A/CN.9/720



Distr.: General 8 April 2011

Original: English

United Nations Commission on International Trade Law Forty-fourth session Vienna, 27 June-8 July 2011

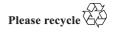
# Comparison and analysis of major features of international instruments relating to secured transactions

### Note by the Secretariat

Pursuant to a decision by the Commission, the secretariats of the International Institute for the Unification of Private Law (Unidroit) and the United Nations Commission on International Trade Law (UNCITRAL) and the Permanent Bureau of The Hague Conference on Private International Law prepared the paper annexed to this note. The purpose of this paper is to explain the inter-relationship among the security interests texts prepared by the three organizations and thus to assist States in understanding how these texts fit together and may be all adopted by States to establish a comprehensive and consistent regime on security interests in movable assets. It is envisaged that this paper be issued as a publication by the three organizations in order to assist States considering these security interests texts for adoption. The Commission may wish to consider and approve this paper and its publication.

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<sup>&</sup>lt;sup>1</sup> See Annex II, Preface.

#### Annex I

List of instruments prepared by The Hague Conference on Private International Law (the Hague Conference), the International Institute for the Unification of Private Law (Unidroit) and the United Nations Commission on International Trade Law (UNCITRAL) on security interests in movable assets

Unidroit Convention on International Factoring (Ottawa, 1988)

Unidroit Convention on International Financial Leasing (Ottawa, 1988)

United Nations Convention on the Assignment of Receivables in International Trade (New York, 2001) — prepared by UNCITRAL

UNCITRAL Legislative Guide on Secured Transactions (2007) and Supplement on Security Rights in Intellectual Property (2010)

Unidroit Model Law on Leasing (2008)

Convention on International Interests in Mobile Equipment (Cape Town, 2001) — prepared by Unidroit

Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment (Cape Town, 2001) — prepared by Unidroit

Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Railway Rolling Stock (Luxembourg, 2007) — prepared by Unidroit

Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary (The Hague, 2006) — prepared by the Hague Conference

Unidroit Convention on Substantive Rules for Intermediated Securities (Geneva, 2009)

Convention on the Law Applicable to Trusts and on Their Recognition (The Hague, 1985) — prepared by the Hague Conference

#### Annex II

#### **Preface**

At its forty-first session in 2008, the Commission noted that coordination meetings had taken place in September 2007 in Rome and in May 2008 in New York among the secretariats of the International Institute for the Unification of Private Law ("Unidroit") and the United Nations Commission on International Trade Law ("UNCITRAL") and the Permanent Bureau of The Hague Conference on Private International Law (the "Hague Conference"). It also noted that the main topic discussed at those meetings was the interrelationship among the texts on security interests prepared by the Hague Conference, Unidroit and UNCITRAL respectively, and ways in which States could adopt those texts to establish a modern comprehensive and consistent legislative regime on secured transactions.

In addition, the Commission noted that it was recognized that policymakers in States might have difficulty determining how the various instruments adopted by the three organizations in the field of security interests fit together, which ones would best serve the policy goals of the State and whether implementing one instrument would preclude the implementation of another.

Moreover, the Commission noted that the three organizations were, therefore, preparing a paper aimed at assisting policymakers by summarizing the scope and application of those instruments, showing how they worked together and providing a comparative understanding of the coverage and basic themes of each instrument. At that session, strong support was expressed in the Commission for those efforts. It was also suggested that the paper could be published as one of the future instalments of the ongoing survey of the work of international organizations related to the harmonization of international trade law.<sup>2</sup>

At its forty-second session in 2009, the Commission recalled the mandate it had given to the Secretariat for the publication of a text discussing the interrelationship of various texts on security interests prepared by the Commission, Unidroit and the Hague Conference.<sup>3</sup>

At its forty-third session in 2010, the Commission encouraged the Secretariat to explore ways of collaborating further with other organizations, such as the Permanent Bureau of the Hague Conference and the Secretariat of Unidroit, to jointly promote related texts.<sup>4</sup> In view of the above, the three organizations, with the assistance of experts,<sup>5</sup> cooperated in preparing this text. A draft of this text was discussed at a coordination meeting which was held on 4 May 2011. [...]

At is forty-fourth session in 2011, the Commission [...]

<sup>&</sup>lt;sup>2</sup> Official Records of the General Assembly, Sixty-third Session, Supplement No. 17 (A/63/17), para. 384.

<sup>&</sup>lt;sup>3</sup> Ibid. Sixty-fourth Session, Supplement No. 17 (A/64/17), para. 321.

<sup>&</sup>lt;sup>4</sup> Ibid. Sixty-fifth Session, Supplement No. 17 (A/65/17), para. 287.

<sup>&</sup>lt;sup>5</sup> Neil Cohen (Professor, Brooklyn Law School, New York) and Steven Weise (Partner, Proskauer Rose LLP, Los Angeles, California).

### Introduction

- 1. The Hague Conference on Private International Law ("the Hague Conference"), the International Institute for the Unification of Private Law ("Unidroit"), and the United Nations Commission on International Trade Law ("UNCITRAL") regularly coordinate their activities in order to: (a) assure the integration of the substantive terms of the instruments that they sponsor; and (b) avoid overlap and inconsistency. This coordination results in the promulgation of instruments that complement each other and, thus, can be considered and implemented by States either as part of a comprehensive systemic reform or separately.
- 2. Many instruments promulgated by the three organizations concern or directly affect transactions creating rights in movable assets (whether tangible or intangible) to secure obligations and similar financing transactions such as the sale of receivables. Notwithstanding the coordination by the three organizations, policymakers and legislators who have not actively participated in the preparation of the instruments may have some difficulty in determining: (a) how the various instruments concerning secured transactions and similar financing transactions fit together; (b) which instruments would serve the policy goals of the State; (c) whether implementing (or declining to implement) one instrument precludes implementing another instrument; and (d) whether the instruments need be implemented in a particular order.
- 3. Thus, to assist such policymakers and legislators, the three organizations have prepared this paper in order to: (a) summarize the scope and application of these instruments; (b) show how the instruments work together; and (c) provide a comparative understanding of the coverage and basic themes of each instrument. This paper is not intended to be a comprehensive review of each of the instruments.
- 4. This paper has three parts, successively providing more detail about each of the relevant instruments:

**Part I**: This part is quite general. It includes a chart that generally summarizes the purpose of each instrument, explains how each instrument fits in with the other instruments in connection with secured transactions and similar transactions, and discusses the benefits of adoption of the package of instruments.

Part II: This part consists of two charts that graphically present a comparison of major features of these international instruments in connection with secured transactions and similar transactions. The first chart sets out in brief form the coverage (scope) of each instrument, indicating not only the basic scope of each instrument, but also areas in which the scope of one instrument overlaps, abuts, or interconnects with that of another. In this way, the reader can determine how the various instruments relate to each other in terms of coverage. The second chart sets out in brief form important substantive themes of each instrument, as they relate to secured transactions. Each chart contains references to the more detailed textual summaries in Part III for further description of the matters noted briefly in the chart. By consulting this chart, the reader can determine similarities and differences among various instruments.

- **Part III**: This part provides a more detailed textual summary of each instrument in connection with secured transactions and similar transactions for the benefit of a policymaker that has the responsibility for considering the substantive provisions of the instruments and how they might fit into the legal system and economy of the State. The format of the summaries parallels the organization of the charts. As noted above, the charts contain references to portions of the summaries that discuss the matters noted briefly in the charts.
- 5. As any summary of technical and complex instruments must necessarily exclude some details, reference to the full, original text of the instruments is recommended. Those texts may be found on the websites of the three organizations, as follows: (a) the Hague Conference (www.hcch.net); (b) Unidroit (www.unidroit.org); and (c) UNCITRAL (www.uncitral.org).

### I. General Summary

Instrument	Summary of Purposes				
Unidroit Convention on International Factoring	<ul> <li>To adopt uniform rules providing a legal framework that will facilitate international factoring</li> <li>To maintain a fair balance of interests between the different parties involved in factoring transactions</li> </ul>				
Unidroit Convention on International Financial Leasing	<ul> <li>To provide a legal framework for cross-border leasing transactions</li> <li>To establish rules that maintain a fair balance between lessor, lessee and third-party supplier, while removing certain legal impediments</li> </ul>				
	To establish principles and to adopt rules relating to the assignment of receivables that would create certainty and transparency				
United Nations Convention on the Assignment of	<ul> <li>To promote the modernization of the law relating to assignments of receivables, while protecting existing assignment practices and facilitating the development of new practices</li> </ul>				
Receivables in International Trade	• To ensure adequate protection of the interests of debtors in assignments of receivables				
	• To promote the availability of capital and credit at more affordable rates				
	Cumulatively, to facilitate the development of international trade				
UNCITRAL Legislative Guide on Secured Transactions and Supplement on Security Rights in Intellectual Property	<ul> <li>To provide a broad policy framework for an effective and efficient secured transactions law</li> <li>To establish a single comprehensive regime for secured transactions</li> </ul>				
Unidroit Model Law on	To develop a legal framework that will foster the swift growth of a nascent equipment leasing industry				
Leasing	• To harmonize legal regulations of equipment leasing on a global basis in order to facilitate trade in capital goods				

Instrument	Summary of Purposes				
	To facilitate the financing of the acquisition and use of mobile equipment of high value or particular economic value				
Convention on	To ensure that interests in such equipment are recognized and protected universally				
International Interests in Mobile Equipment	• To reflect the principles underlying asset-based financing and leasing and promote the autonomy of the parties necessary in these transactions				
	<ul> <li>To create an international registration system for the protection of the rights of the parties to such asset-based financings of mobile equipment and leases of mobile equipment</li> </ul>				
Protocol to the Convention on International Interests	To implement the Convention on International Interests in Mobile Equipment regarding aircraft equipment				
in Mobile Equipment on Matters Specific to Aircraft Equipment	<ul> <li>To adapt the Convention to meet the particular requirements of aircraft finance and to extend the sphere of application of the Convention to include contracts of sale of aircraft equipment</li> </ul>				
Protocol to the Convention On International Interests	To implement the Convention on International Interests in Mobile Equipment regarding railroad rolling stock				
In Mobile Equipment on Matters Specific to Railway Rolling Stock	To adapt the Convention to meet the particular requirements of railway rolling stock financing				
	To provide legal certainty and predictability as to the law applicable to securities that are now commonly held through clearing and settlement systems or other intermediaries				
Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary	<ul> <li>To reduce legal risk, systemic risk, and associated costs in relation to cross-border transactions involving securities held with an intermediary so as to facilitate the international flow of capital and access to capital markets</li> </ul>				
Ther mediary	<ul> <li>To establish common provisions on the law applicable to securities held with an intermediary beneficial to States at all levels of economic development</li> </ul>				
Unidroit Convention on	To establish principles and to adopt rules relating to rights in connection with intermediated securities				
Substantive Rules for Intermediated Securities	To bring certainty and reduce risk associated with holding intermediated securities				
Convention on the Law Applicable to Trusts and on Their Recognition	<ul> <li>To establish common provisions on the law applicable to trusts</li> <li>To provide for recognition of trusts established under applicable law</li> </ul>				

# II. Summary charts

# A. Scope rules

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
Unidroit Convention on International Factoring	Receivables arising from sale of goods	Factoring contracts     (assignment of receivables arising from sale of goods)	• Yes	Parties may agree	See United     Nations     Convention on     Assignment of     Receivables in     International     Trade and     UNCITRAL     Legislative Guide     on Secured     Transactions	• None
Unidroit Convention on International Financial Leasing	• Financial leasing transactions	Equipment financing transactions involving supply agreement between lessor and third-party supplier	• Yes	Parties may agree	<ul> <li>Convention on International Interests in Mobile Equipment</li> <li>Unidroit Model Law on Leasing</li> </ul>	• None
United Nations Convention on the Assignment of Receivables in International Trade	• Receivables	Assignment of receivables (including both the sale of a receivable and the creation of a security right in a receivable)	• International assignment or assignment of international receivables only	<ul> <li>Assignments to an individual for personal, family or household purposes</li> <li>Transactions on a regulated exchange</li> </ul>	<ul> <li>Unidroit         Convention on         International         Factoring</li> <li>UNCITRAL         Legislative Guide         on Secured         Transactions</li> </ul>	<ul> <li>Other international agreements that may specifically govern a transaction</li> <li>Unidroit Convention on International Factoring</li> </ul>

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
				<ul> <li>Financial contracts</li> <li>Inter-bank payment systems</li> <li>Securities</li> <li>Negotiable instruments</li> </ul>		
UNCITRAL Legislative Guide on Secured Transactions and Supplement on Security Rights in Intellectual Property	All types of movable asset (tangible or intangible)	<ul> <li>Property right in a movable asset to secure payment or performance of an obligation</li> <li>Sales of receivables</li> </ul>	• No	<ul> <li>Mobile equipment covered by Unidroit Convention on International Interests in Mobile Equipment</li> <li>Intellectual property in so far as covered by law relating to intellectual property</li> <li>Securities</li> <li>Payment rights arising under or from financial contracts governed by netting agreements</li> </ul>	<ul> <li>Unidroit         Convention on         International         Interests in         Mobile         Equipment</li> <li>Various         intellectual         property treaties         and conventions</li> </ul>	<ul> <li>Mobile equipment international agreements</li> <li>Intellectual property law, including international agreements insofar as inconsistent with the Legislative Guide</li> <li>Supplement refers to specific international instruments on intellectual property</li> </ul>

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
				and foreign exchange transactions		
Unidroit Model Law on Leasing	Assets used in the craft, trade or business of the lessee	• Transaction involving right to possession and use of an asset for a specific term in return for rentals	• No	<ul> <li>Lease that functions as a security right</li> <li>Large aircraft equipment, unless parties agree to be subject to law</li> </ul>	<ul> <li>Convention on International Interests in Mobile Equipment and Aircraft Protocol</li> </ul>	• Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment
Convention on International Interests in Mobile Equipment	<ul> <li>Airframes, aircraft engines, and helicopters</li> <li>Railway rolling stock</li> <li>Space assets</li> </ul>	<ul><li>Security agreement</li><li>Lease</li></ul>	• No, but State may declare that certain aspects are inapplicable to "internal transactions"	• None	• None	<ul> <li>United Nations         Convention on         the Assignment         of Receivables         in International         Trade</li> <li>Unidroit         Convention on         International         Financial         Leasing</li> </ul>
Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment	<ul><li>Airframes</li><li>Aircraft engines</li><li>Helicopters</li></ul>	<ul> <li>As provided in the Convention on International Interests in Mobile Equipment</li> <li>Sales</li> </ul>	As provided in the Convention on International Interests in Mobile Equipment	• None	• None	<ul> <li>Convention on the International Recognition of Rights in Aircraft [Article XXIII]</li> <li>Convention for the Unification of Certain Rules Relating to the Precautionary</li> </ul>

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
						Attachment of Aircraft [Article XXIV]  Unidroit Convention on International Financial Leasing [Article XXV]
Protocol to the Convention on International Interests In Mobile Equipment on Matters Specific to Railway Rolling Stock	Railway rolling stock	As provided in the Convention on International Interests in Mobile Equipment	As provided in the Convention on International Interests in Mobile Equipment	• None	• None	Unidroit     Convention on     International     Financial     Leasing     [Article XIX]
Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary	Securities held with an intermediary	<ul> <li>Law applicable to crediting a security to a securities account</li> <li>Law applicable to disposition of securities credited to a securities account</li> <li>Law applicable to perfection of a disposition of securities held</li> </ul>	• Yes	<ul> <li>Purely contractual or otherwise purely personal rights</li> <li>Rights and obligations of an issuer of securities</li> </ul>	• None	• None

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
		<ul> <li>with an intermediary</li> <li>Law applicable to priority of interests in securities held with an intermediary</li> </ul>				
Unidroit Convention on Substantive Rules for Intermediated Securities	Intermediated securities	<ul> <li>Acquisition and disposition of intermediated securities</li> <li>Rights of account holders arising out of credit of securities to a securities account</li> <li>Integrity of the intermediated security system</li> <li>Use of intermediated securities as collateral</li> </ul>	• No	<ul> <li>State may declare that Convention shall apply only to certain intermediaries</li> <li>Does not apply to functions of creation, recording, or reconciliation vis-à-vis issuer by transfer agent and the like</li> <li>Does not affect any right of the account holder against the issuer of the securities</li> </ul>	Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary	• None

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
Convention on the Law Applicable to Trusts and on Their Recognition	All assets, movable or immovable, that are placed under the control of a trustee for the benefit of a beneficiary or for a specified purpose	<ul> <li>Law applicable to the trust</li> <li>Recognition of trust created under applicable law</li> </ul>	• No	<ul> <li>Applies only to trusts created voluntarily and evidenced in writing</li> <li>Does not apply to validity of wills or other acts by virtue of which assets are transferred to trustee</li> </ul>	United Nations     Convention on     the Assignment of     Receivables in     International     Trade (if assets of     trust are     receivables and     trust is used to     secure an     obligation, the     United Nations     Convention on     Assignment of     Receivables in     International     Trade defers     pursuant to     Article 38 (1)      UNCITRAL     Legislative Guide     on Secured     Transactions     (if trust is used to     secure an     obligation), in     which case the     law of the     enacting State     resolves conflict     between domestic     legislation and     Convention     Convention on     the Law     Applicable to	• None

Instrument	Assets covered	Transactions or issues covered	International transactions only?	Principal exclusions and limitations	Possible overlap with other international instruments	References to other international instruments
					Certain Rights in Respect of Securities Held with an Intermediary (if assets of trust are securities and trust is used to secure an obligation), in which case general methods for resolving conflicts between conventions are applicable	

# B. Rules other than scope

Instrument	PIL rules	Key functional definitions	Effectiveness between parties	Effectiveness against third parties	Priority
Unidroit Convention on International Factoring	• None	<ul> <li>"Factoring Contract" is contract where supplier assigns receivables arising from sale of goods</li> </ul>	<ul> <li>No form required</li> <li>May assign in bulk</li> <li>Future receivables</li> <li>Override antiassignment term</li> </ul>	• None	• None
Unidroit Convention on International Financial Leasing	• None	• Financial leasing transaction defined to mean a transaction where the lessor, on specifications of the lessee, enters a supply agreement with a third party.	<ul> <li>No form required</li> <li>Lessee may assign rights under the agreement with consent of lessor</li> </ul>	<ul> <li>None, although some rights of third- party supplier are implicitly recognized</li> </ul>	• None
United Nations Convention on the Assignment of Receivables in International Trade	<ul> <li>Priority         (including         effectiveness         against third         parties) governed         by law of the         State where the         assignor is         located</li> <li>Assignor is         located where its         central         administration is         exercised</li> </ul>	<ul> <li>"Assignment" is the transfer by agreement</li> <li>Includes an outright transfer and a transfer as security for an indebtedness or other obligation</li> <li>"Receivable" is a contractual right to payment of a monetary sum</li> </ul>	<ul> <li>May assign future receivables</li> <li>May assign in bulk</li> </ul>	<ul> <li>Third-party effectiveness based on other law extends to proceeds</li> <li>Otherwise, only PIL rules</li> </ul>	<ul> <li>Priority based on other law extends to proceeds</li> <li>Otherwise, only PIL rules</li> </ul>

Instrument	PIL rules	Key functional definitions	Effectiveness between parties	Effectiveness against third parties	Priority
	A State's law     may apply if     leased asset is in     the State, centre     of main interests     of the lessee is in     the State, or     leasing agreement     provides that the     law of the State     applies	that the lessee specifies the asset and selects the supplier	provides another person with the right to possess and use an asset for a specific term in exchange for rentals.")		
Convention on International Interests in Mobile Equipment	PIL rules of forum State	<ul> <li>"Security interest" is an interest to secure the performance of an obligation</li> <li>Conditional sale</li> </ul>	• Agreement	Registration of interest in international registry	<ul> <li>Generally registration defeats all subsequent interests</li> <li>First interest registered has priority over a later-registered interest</li> <li>Registered interest has priority over an unregistered interest</li> <li>Buyer acquires interest subject to registered interest</li> </ul>

Instrument	PIL rules	Key functional definitions	Effectiveness between parties	Effectiveness against third parties	Priority
Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment	Optional rules [Article VIII]	As provided in the Convention on International Interests in Mobile Equipment	As provided in the Convention on International Interests in Mobile Equipment	International registry	<ul> <li>As provided in the Convention on International Interests in Mobile Equipment</li> </ul>
Protocol to the Convention on International Interests In Mobile Equipment on Matters Specific to Railway Rolling Stock	Parties may agree on the law that will govern their contractual rights and obligations, if Contracting State has made a declaration under Article XXVII [Article VI]	As provided in the Convention on International Interests in Mobile Equipment	<ul> <li>As provided in the Convention on International Interests in Mobile Equipment</li> <li>Additional provisions for identification of railway rolling stock [Article XIV]</li> </ul>	• International registry [Chapter III]	As provided in the Convention on International Interests in Mobile Equipment
Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary	Law expressly agreed in the account agreement, provided the intermediary has a qualifying office in the State whose law has been chosen      Other PIL rules apply if account agreement does not expressly specify the law of a State in which	<ul> <li>"Intermediary" means a person that, in the course of a business or other regular activity, maintains securities accounts for others or both for others and its own account and is acting in that capacity</li> <li>"Relevant intermediary" means the intermediary that maintains the securities account for the account holder</li> </ul>	• PIL only	• PIL only	• PIL only

the intermediary has a qualifying office  Unidroit Convention on  • "Interests" in securities • "Control agreement"  • State may declare the	Priority
Convention on  • "Control agreement" must enter into an declare the	
Substantive Rules for Intermediated Securities  • "Designating entry"  • "Designating entry"  • "Designating entry"  • "Designating entry"  • "There is a security agreement in favor of the holder of the security interest  • There is a security agreement in favor of the holder of the security interest effective against the parties  • There is a security agreement in favor of the holder of the security interest  • There is a security agreement in favor of the holder of the security interest effective against the parties	against third parties as indicated under the Convention have priority over security interests made effective by other means under other law  Interests that become effective

Instrument	PIL rules	Key functional definitions	Effectiveness between parties	Effectiveness against third parties	Priority
Convention on the Law Applicable to Trusts and on Their Recognition	<ul> <li>Trust is governed by the law chosen by the settlor</li> <li>Choice not effective if law chosen does not provide for trusts</li> <li>If no effective choice by settlor, trust is governed by the law with which it is most closely connected</li> </ul>	"Trust" means the legal relationships created when assets are placed under control of a trustee for the benefit of a beneficiary or a specified purpose. This can include circumstances in which assets are placed under control of a trustee for purposes of securing an obligation	• PIL only	PIL only	PIL only

# III. Detailed charts

Unidroit Convention on International Factoring

Topic	Provisions of Instrument
Assets covered	• Receivables arising from sale of goods [Article 1.1 and 2.1]
Transactions or issues covered	Factoring contracts [Article 2.1]
International transactions only?	Yes. Supplier and debtor on underlying sales contract must be located in different states [Article 2.1]
Principal Exclusions and	Parties to factoring contract may exclude application [Article 3.1(a)]
Limitations	• Parties to contract of sales of goods as to receivables arising from that contract, if notice given to factor [Article 3.1(b)]
Possible overlap with other international instruments	• See United Nations Convention on Assignment of Receivables in International Trade which, by its terms, prevails over this Convention [Article 38.2]
References to other international instruments	• None
PIL rules	• None
Key functional definitions	"Factoring Contract" is contract where supplier assigns receivables arising from the sale of goods [Article 1.2]
Effectiveness between	No particular form required
parties	• May assign receivables in bulk [Article 5(a)]
	• May assign future receivables [Article 5(b)]
	• May assign receivables even if subject to anti-assignment term [Article 6.1]
Effectiveness against third parties	• None
Priority	• None

### Unidroit Convention on International Financial Leasing

Topic	Provisions of Instrument
Assets covered	Rights arising under financial leases
Transactions or issues covered	• Financial Leasing transactions [Article 1 and Article 2]
International transactions only?	• Yes. Lessor and lessee must have their places of business in different States. [Article 3.1]
Principal exclusions and limitations	• Application may be excluded if parties to both the leasing agreement and the supply agreement so agree [Article 5.2]
Possible overlap with other international instruments	Convention does not prevail over other treaties [Article 17]
References to other international instruments	• None
PIL rules	• None
Key functional definitions	Financial leasing transaction characteristics [Article 1]
Effectiveness between parties	<ul> <li>No form required</li> <li>Lessee may assign rights under the agreement with consent of lessor [Art. 14.2]</li> </ul>
Effectiveness against third parties	• None, although some rights of third-party supplier are implicitly recognized (e.g. supplier's consent is required for the application of the Convention to be excluded)
Priority	• None

# United Nations Convention on the Assignment of Receivables in International Trade

Торіс	Provisions of Instrument		
Assets covered	• Receivables [Article 2(a)]		
Transactions or issues covered	<ul> <li>Assignment of receivable [Article 2(a)]</li> <li>Assignment of receivable as security [Article 2(a)]</li> </ul>		
International transactions only?	• International assignments or assignments of international receivables only [Article 1(a)]		

Topic	Provisions of Instrument
Principal exclusions and limitations	• Assignments to an individual for personal, family or household purpose [Article 4.1(a)]
	• Transactions on a regulated exchange [Article 4.2(a)]
	• Financial contracts governed by netting agreements, except for receivable owed on termination [Article 4.2(b)]
	• Inter-bank payment systems [Article 4.2(d)]
	• Securities [Article 4.2(e)]
	• Financial assets held with an intermediary [Article 4.2(e)]
	<ul> <li>Does not affect rights and obligations of a person under law governing negotiable instruments [Article 4.3]</li> </ul>
Possible overlap with other international instruments	<ul> <li>See Unidroit Convention on International Factoring; United Nations Convention on the Assignment of Receivables by its terms prevails over Unidroit Convention on International Factoring</li> </ul>
References to other	Unidroit Convention on International Factoring [Article 38(2)]
international instruments	• In general, other international agreements that specifically govern a transaction otherwise within the scope of the Convention [Article 38(1)]
PIL rules	• Law of the State where the assignor is located governs priority (including third-party effectiveness) of the right of an assignee of an assigned receivable over the right of a competing claimant [Article 22]
	<ul> <li>A person is located in the State in which it has its place of business [Article 5(h)]</li> </ul>
	• If a person has places of business in more than one State, it is located at the place where the central administration of the person is exercised [Article 5(h)]
	• If a person has no place of business, the person is located at the place where it has its habitual residence [Article 5(h)]
Key functional definitions	"Assignment" is the transfer by agreement from one person to another person of an interest in a receivable
	• "Assignment" includes an outright transfer and a transfer as security for an indebtedness or other obligation
	• "Receivable" is a contractual right to payment of a monetary sum
	<ul> <li>"Priority" includes not only rank order, but also whether any requirements necessary to render the right effective against a competing claimant have been satisfied</li> </ul>
Effectiveness between	May assign all or part of a receivable [Article 8.1]
parties	May assign future receivables [Article 8.1]
	• May assign receivables individually or in bulk assignment [Article 8.1]
	<ul> <li>No specific requirement as to form or method of assignment</li> </ul>

Topic	Provisions of Instrument
Effectiveness against third	Substantive rule for proceeds (Article 24)
parties	• No substantive rule for other situations; effect of PIL rule is to apply law of the State in which the assignor is located [Article 22]
	Optional Annex with substantive rules
Priority	Substantive rule for proceeds (article 24)
·	• No substantive rule for other situations; effect of PIL rule is to apply law of the State in which the assignor is located [Article 22]
	Optional Annex with substantive rules

UNCITRAL Legislative Guide on Secured Transactions and Supplement on Security Rights in Intellectual Property

Торіс	Provisions of Instrument
Assets covered	• All types of movable assets, tangible and intangible [Recommendation 2]
Transactions or issues covered	<ul> <li>Property right in a movable asset created by agreement to secure payment or performance of an obligation [Recommendation 2]</li> <li>Sales of receivables without re-characterization [Recommendation 3]</li> </ul>
International transactions only?	• No
Principal exclusions and limitations	• Mobile equipment in so far as covered by national law or international agreement to which State is a party [Recommendation 4(a)] and matters covered in the Legislative Guide are addressed in that law or agreement
	• Intellectual property in so far as the provisions of the Legislative Guide are inconsistent with national law to international agreement to which State is a party relating to intellectual property [Recommendation 4(b)]
	• Securities [Recommendation 4(c)]
	<ul> <li>Payment rights arising under or from financial contracts governed by netting agreements, except a receivable owed on the termination of all outstanding transactions [Recommendation 4(d)]</li> </ul>
	• Payment rights arising under or from foreign exchange transactions [Recommendation 4(e)]
Possible overlap with	Mobile equipment
other international instruments	Intellectual property
References to other international instruments	Deferral to mobile equipment international agreements [Recommendation 4(a)]
	• Deferral to other international intellectual property agreements in so far as inconsistent with Legislative Guide [Recommendation 4(b)]

Topic	Provisions of Instrument
PIL rules	Location of tangible asset [Recommendation 200]
	• Location of grantor for intangible asset (except for intellectual property, see below) [Recommendation 205]
	<ul> <li>For intellectual property, generally law of the State in which the intellectual property is protected, with certain exceptions</li> </ul>
Key functional definitions	• "Security right" is a property right in a movable asset that is created by agreement and secures payment or other performance of an obligation, regardless of whether the parties have denominated it as a security right
	• "Security right" also includes rights of an outright assignee of a receivable
	<ul> <li>"Retention-of-title right" means a seller's right in a tangible asset pursuant to an arrangement by which ownership of the asset is not transferred until the unpaid portion of the purchase price is paid</li> </ul>
	• "Financial lease right" means a lessor's right in tangible asset (other than a negotiable instrument or negotiable document) that is the object of a lease agreement under which, at the end of the lease: (a) the lessee automatically becomes the owner of the asset that is the object of the lease; (b) the lessee acquire ownership of the asset by paying no more than a nominal price; or (c) the asset has no more than residual value
Effectiveness between	Agreement required [Recommendation 13]
Effectiveness between parties	• Unless oral agreement is accompanied by possession of encumbered asset by secured creditor, agreement must be concluded or evidenced in writing and indicate, by itself or in conjunction with a course of conduct by the parties, the grantor's intent to create a security right [Recommendation 15]
	Otherwise, no specific requirement as to form
	• Agreement may create security right in multiple assets or future assets [Recommendation 23]
Effectiveness against third parties	• Generally registration required (including for retention-of-title right and for financial lease right in States choosing "non-unitary" approach) [Recommendation 32]
	<ul> <li>Exceptions for possession by secured creditor, control of certain encumbered assets [Recommendations 34(a)]</li> </ul>
Priority	• Generally first to register or otherwise become effective against third parties [Recommendation 73(a)]
	• Registration in specialized registry has higher priority than registration in general registry [Recommendation 74]
	<ul> <li>Right in certain assets made effective against third parties by "control" has higher priority than other security rights in same asset [Recommendations 103 and 107]</li> </ul>
	<ul> <li>Higher priority for acquisition security rights, if certain notices are given and procedures are followed, than for other security rights in the same asset [Recommendation 180]</li> </ul>

### Unidroit Model Law on Leasing

Topic	Provisions of Instrument
Assets covered	• Property used in the trade or business of the lessee [Article 2]
Transactions or issues covered	Transaction in which a person grants a right to possession and use of an asset for a specific term in return for rentals [Article 2]
International transactions only?	No [Article 1]
Principal exclusions and limitations	• Leasing agreement that creates a security right or an acquisition financing right [Article 3.1]
	• Subject to real property laws [Article 3.2]
Possible overlap with other international instruments	• None
References to other international instruments	• None
PIL rules	No PIL rules as such, but the Model Law has rules determining which cross-border transactions a State's enactment may govern. A State's law may apply if leased asset is in the State, centre of main interests of the lessee is in the State, or leasing agreement provides that the law of the State applies
Key functional definitions	"Lease" is transaction in which a person grants a right to possession and use of an asset for a specific term in return for rentals
	• "Financial lease" is a lease where the lessee picks the asset and the supplier
Effectiveness between parties	<ul> <li>No specific requirements stated other than existence of a transaction in which one person provides another person with the right to possess and use an asset for a specific term in exchange for rentals</li> </ul>
Effectiveness against third parties	Not applicable
Priority	<ul> <li>Creditor of the lessee takes subject to the rights and remedies of the parties to the lease and cannot impair any interest arising under the lease</li> <li>Creditor of the lessor takes subject to the rights and remedies of the parties to the lease</li> </ul>

## Convention on International Interests in Mobile Equipment

Topic	Provisions of Instrument
Assets covered	<ul> <li>The following categories of objects, when a Protocol has been adopted [Article 2]</li> <li>Airframes, aircraft engines, and helicopters</li> <li>Railway rolling stock</li> <li>Space assets</li> </ul>
Transactions or issues covered	<ul> <li>Rights created by a security agreement [Article 2.2(a)]</li> <li>Rights created by a conditional sale [Article 2.2(b)], or</li> <li>Rights created by a lease [Article 2.2(c)]</li> </ul>
International transactions only?	No, but State may declare that certain aspects are inapplicable to "internal transactions." [Article 50]
Principal exclusions and limitations	• None
Possible overlap with other international instruments	<ul> <li>Prevails over the United Nations Convention on Assignment of Receivables in International Trade to the extent of any inconsistency [Article 45 bis]</li> <li>Relationship with the Unidroit Convention on International Financial Leasing left to protocols</li> </ul>
References to other international instruments	<ul> <li>United Nations Convention on Assignment of Receivables in International Trade</li> <li>Unidroit Convention on International Financial Leasing</li> </ul>
PIL rules	• Points to PIL rules of Forum State [Article 5]
Key functional definitions	<ul> <li>Agreement for the sale of an object on terms that ownership does not pass until fulfilment of a condition [Article 1(ll)]</li> <li>Agreement that grants an interest to secure the performance of an obligation [Article 1(ii)]</li> </ul>
Effectiveness between parties	<ul> <li>Agreement that satisfies the following provisions [Article 7]</li> <li>Writing</li> <li>Relates to object which the obligor has the power to dispose</li> <li>Enables the object to be identified</li> <li>Enables the secured obligation to be determined</li> </ul>
Effectiveness against third parties	Registration of interest in international registry [Article 29]

Topic	Provisions of Instrument
Priority	Generally registration defeats all subsequent interests, as described below [Article 29]
	<ul> <li>First interest registered has priority over a later-registered interest</li> </ul>
	<ul> <li>Registered interest has priority over an unregistered interest</li> </ul>
	<ul> <li>Buyer acquires interest subject to registered interest</li> </ul>
	<ul> <li>Buyer acquires interest free of unregistered interest</li> </ul>
	<ul> <li>In all cases knowledge of existing unregistered interest does not affect priority</li> </ul>

Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment

Topic	Provisions of Instrument
Assets covered	<ul> <li>Aircraft objects, as specified below [Article II]</li> <li>Airframes</li> <li>Aircraft engines</li> <li>Helicopters</li> </ul>
Transactions or issues covered	As provided in the Convention on International Interests in Mobile Equipment
International transactions only?	As provided in the Convention on International Interests in Mobile Equipment
Principal exclusions and limitations	• None
Possible overlap with other international instruments	• Prevails over the Convention on the International Recognition of Rights in Aircraft, the Convention for the Unification of Certain Rules in Aircraft, and the Unidroit Convention on International Financial Leasing as they relate to aircraft objects
References to other international instruments	Convention on the International Recognition of Rights in Aircraft [Article XXIII]
	<ul> <li>Convention for the Unification of Certain Rules relating to the Precautionary Attachment of Aircraft [Article XXIV]</li> </ul>
	Unidroit Convention on International Financial Leasing [Article XXV]
PIL rules	Optional rules [Article VIII]
Key functional definitions	As provided in the Convention on International Interests in Mobile Equipment

Topic	Provisions of Instrument
Effectiveness between parties	As provided in the Convention on International Interests in Mobile Equipment
Effectiveness against third parties	<ul> <li>Registration in international registry [Chapter III]</li> <li>Description of aircraft object must include manufacturer's serial number [Article VI]</li> </ul>
Priority	As provided in the Convention on International Interests in Mobile Equipment

## Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Railway Rolling Stock

Topic	Provisions of Instrument
Assets covered	Railway rolling stock [Article II.1]
Transactions or issues covered	As provided in the Convention on International Interests in Mobile Equipment
	Sales (partial) [Article III]
International transactions only?	As provided in the Convention on International Interests in Mobile Equipment
Principal exclusions and limitations	• None
Possible overlap with other international instruments	• To the extent of any inconsistency, the Protocol prevails over the Unidroit Convention on International Financial Leasing and the Convention concerning International Carriage by Rail (COTIF) of 9 May 1980 in the version of the Protocol of Modification of 3 June 1999
References to other international instruments	<ul> <li>Unidroit Convention on International Financial Leasing [Article XIX]</li> <li>Convention concerning International Carriage by Rail (COTIF) of 9 May 1980 in the version of the Protocol of Modification of 3 June 1999 [Article XX]</li> </ul>
PIL rules	Parties may agree on the law that will govern their contractual rights and obligations, if Contracting State has made a declaration under Article XXVII [Article VI]
Key functional definitions	As provided in the Convention on International Interests in Mobile Equipment
Effectiveness between parties	As provided in the Convention on International Interests in Mobile Equipment
	<ul> <li>Additional provisions for identification of railway rolling stock [Article XIV]</li> </ul>

Topic	Provisions of Instrument
Effectiveness against third parties	International registry [Chapter III]
Priority	As provided in the Convention on International Interests in Mobile Equipment

Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary

Topic	Provisions of Instrument
Assets covered	Securities held with an intermediary [Article 2]
Transactions or issues covered	Legal effects of crediting a security to a securities account (applicable law) [Article 2(1)]
	• Legal effects of disposition of securities credited to a securities account (applicable law) [Article 2(1)]
	• Requirements for perfection of a disposition of securities held with an intermediary (applicable law) [Article 2(1)]
	• Priority of interests in securities held with an intermediary (applicable law) [Article 2(1)]
International transactions only?	• Yes. Convention applies in all cases involving a choice between the laws of different States [Article 3]
Principal exclusions and limitations	• Rights and duties arising from the credit of securities to a securities account to the extent that such rights or duties are purely contractual or otherwise purely personal [Article 2(3)(a)]
	• Contractual or other personal rights and duties of parties to a disposition of securities held with an intermediary [Article 2(3)(b)]
	• Rights and duties of an issuer of securities or of an issuer's registrar or transfer agent [Article 2(3)(c)]
Possible overlap with other international instruments	• None
References to other international instruments	• None

Topic	Provisions of Instrument
PIL rules	• Law expressly agreed in the account agreement with the securities intermediary, provided the intermediary has a qualifying office in the State whose law has been chosen [Article 4(1)]
	• If above rule is inapplicable, law of the place of the office that a written account agreement expressly and unambiguously identifies as the office through which the relevant intermediary entered into the account agreement [Article 5(1)]
	• If above rules are inapplicable, law of the place of incorporation or organization of the relevant intermediary [Article 5(2)]
	• If above rules are inapplicable, law of the principal place of business of the relevant intermediary [Article 5(3)]
Key functional definitions	<ul> <li>"intermediary" means a person that in the course of a business or other regular activity maintains securities accounts for others or both for others and for its own account and is acting in that capacity [Article 1(1)(c)]</li> <li>"relevant intermediary" means the intermediary that maintains the</li> </ul>
	securities account for the account holder [Article 1(1)(g)]
Effectiveness between parties	PIL only
Effectiveness against third parties	PIL only
Priority	PIL only

## Unidroit Convention on Substantive Rules Regarding Intermediated Securities

Торіс	Provisions of Instrument
Assets covered	• Intermediated securities [Article 1]
Transactions or issues covered	<ul> <li>Rights of the account holder [Chapter II]</li> <li>Transfer of intermediated securities [Chapter III]</li> <li>Integrity of the intermediated holding system [Chapter IV]</li> <li>Special provisions for collateral transactions [Chapter V]</li> </ul>
International transactions only?	• No
Principal exclusions and limitations	• None

Provisions of Instrument
• None
• None
• None. Convention, which provides substantive rules, is applicable when: (a) choice-of-law rules of forum state designate the law of a Contracting State [Article 2(a)]; or (b) circumstances do not involve choice of any other law and the forum State is a Contracting State [Article 2(b)]
<ul> <li>"Intermediated securities" are securities credited to a securities account</li> <li>Refers to "rights or interests" in securities, but does not define them</li> <li>"Control agreement" is an agreement in relation to intermediated securities between an account holder, the relevant intermediary and another person, which includes either or both of the following provisions: <ul> <li>(a) that the relevant intermediary is not permitted to comply with any instructions given by the account holder in relation to the intermediated securities to which the agreement relates without the consent of that other person;</li> <li>(b) that the relevant intermediary is obliged to comply with any instructions given by that other person in relation to the intermediated securities to which the agreement relates in such circumstances and as to such matters as may be provided by the agreement, without any further consent of the account holder; [Article 1(k)]</li> <li>"Designating entry" is an entry in a securities account made in favour of a person (including the relevant intermediary) other than the account holder in relation to intermediated securities, which, under the account agreement, a control agreement, the uniform rules of a securities settlement system or the non-Convention law, has either or both of the following effects: (a) that the relevant intermediary is not permitted to comply with any instructions given by the account holder in relation to the intermediated securities as to which the entry is made without the consent of that person; (b) that the relevant intermediary is obliged to comply with any instructions given by that person in relation to the intermediated securities as to which the entry is made in such circumstances and as to such matters as may be provided by the account agreement, a control agreement or the uniform rules of a securities settlement system, without any further consent of the account holder; [Article 1(1)]</li> <li>"Security collateral agreement" is an agreement between a collateral pr</li></ul></li></ul>

Topic	<b>Provisions of Instrument</b>
	the transfer of full ownership of intermediated securities by the collateral provider to the collateral taker for the purpose of securing or otherwise covering the performance of relevant obligations." [Article 31.3(c)]
Effectiveness between parties	<ul> <li>Account holder must enter into an agreement with person holding security interest and at least one of the following applies [Article 12.1(a)]</li> <li>Intermediary is holder of the security interest [Article 12.3(a)]</li> <li>Intermediary makes a designating entry in its records that has the effect of giving only the holder of the security interest the right to give effective instructions to the intermediary [Article 12.3(b)]</li> <li>There is a control agreement in favour of the holder of the security interest [Article 12.3(c)]</li> </ul>
Effectiveness against third parties	• State may declare that one of the steps specified for effectiveness between the parties also is sufficient to render the security interest effective against third parties [Article 12.5(a)]
Priority	<ul> <li>Security interests made effective against third parties as indicated under the Convention have priority over security interests made effective by other means under other law [Article 19.2]</li> <li>For security interests made effective against third parties under the Convention, order of becoming effective determines priority, subject to following rule [Article 19.3]</li> </ul>
	• For a security interest made effective against third parties where the intermediary is the holder of the security interest, and makes a designating entry or enters into a control agreement with the consequence that an interest of another person becomes effective against third parties, the interest of that other person has priority over the interest of the intermediary unless that other person and the intermediary expressly agree otherwise [Article 19.4]
Other	<ul> <li>An intermediary must, for each description of securities, hold or have available securities and intermediated securities of an aggregate number or amount equal to the aggregate number or amount of securities of that description credited to securities accounts that it maintains for its account holders other than itself [Article 24.1(a)]</li> <li>Securities held by an intermediary to comply with this obligation shall not</li> </ul>
	form part of the property of the intermediary available for distribution among or realisation for the benefit of creditors of the intermediary [article 25.1 and 2]

## Convention on the Law Applicable to Trusts and on their Recognition

Topic	Provisions of Instrument
Assets covered	<ul> <li>All assets, movable or immovable, that are placed under the control of a trustee for the benefit of a beneficiary or for a specified purpose [Article 2]</li> </ul>
Transactions or issues covered	• Generally, the law applicable to validity of a trust, its construction, its effects, and administration of the trust [Article 8]
	• Law applicable to appointment, removal, etc. of trustees [Article 8 (a)]
	• Law applicable to rights and duties of trustees and extent to which duties are delegable [Article 8(b)-(c)]
	• Law applicable to power of trustee to acquire, dispose of, or grant security in assets, and to administer assets [Article 8(d)]
	• Law applicable to investment powers of trustee [Article 8(e)]
	• Law applicable to restrictions on duration of trust and upon power to accumulate income [Article 8(f)]
	<ul> <li>Law applicable to relationship between trustee and beneficiary [Article 8(g)]</li> </ul>
	• Law applicable to variation or termination of trust [Article 8(h)]
	• Law applicable to distribution of trust assets [Article 8(i)]
	• Law applicable to duty of trustees to account for their administration [Article 8(j)]
International transactions only?	• No
Principal exclusions and	Applies only to trusts created voluntarily and in writing [Article 3]
limitations	<ul> <li>Does not apply to preliminary issues relating to the validity of wills or of other acts by virtue of which assets are transferred to the trustee [Article 4]</li> </ul>
Possible overlap with other international instruments	• Trusts are often used as security devices, either as a matter of custom or convenience or when other security devices are unavailable as a matter of domestic law. By assuring that a trust for purpose of security is recognized as such in non-trust jurisdictions, there is possible overlap with other instruments that govern security devices regardless of their form, such as the United Nations Convention on the Assignment of Receivables in International Trade, the UNCITRAL Legislative Guide on Secured Transactions, and the Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary. In the case of overlap with the United Nations Convention, the latter will defer pursuant to Article 38(1) of that Convention. In the case of overlap with the UNCITRAL Legislative Guide on Secured Transactions, the enacting State will resolve any conflict between domestic legislation and Convention. In the case of overlap with the Convention on the Law Applicable to Certain Rights in Respect of Securities Held with an Intermediary, general methods for resolving conflicts between conventions are applicable.

Topic	Provisions of Instrument
References to other international instruments	• None
PIL rules	<ul> <li>Trust is governed by the law chosen by the settlor [Article 6]</li> <li>Settlor's choice not effective if the law chosen by the settlor does not provide for trusts or for the category of trust involved [Article 6]</li> <li>If settlor does not make an effective choice of applicable law, a trust is governed by the law with which it is most closely connected [Article 7]</li> </ul>
Key functional definitions	• "Trust" means the legal relationships created when assets are placed under control of a trustee for the benefit of a beneficiary or a specified purpose [Article 2]
Effectiveness between parties	<ul> <li>Determined by applicable law</li> <li>However, Convention does not prevent application of provisions of law designated by the conflicts laws of the forum, in so far as those provisions cannot be derogated from by voluntary act, relating to, inter alia, security interests in property [Article 15]</li> </ul>
Effectiveness against third parties	<ul> <li>Determined by applicable law</li> <li>However, Convention does not prevent application of provisions of law designated by the conflicts laws of the forum, in so far as those provisions cannot be derogated from by voluntary act, relating to, inter alia, security interests in property [Article 15]</li> </ul>
Priority	<ul> <li>Determined by applicable law</li> <li>However, Convention does not prevent application of provisions of law designated by the conflicts laws of the forum, in so far as those provisions cannot be derogated from by voluntary act, relating to, inter alia, security interests in property [Article 15]</li> </ul>
Other	<ul> <li>A trust created in accordance with the applicable law shall be recognized as a trust. [Article 11] This assures that a trust, including a trust created for security purposes, is recognized as such in non-trust jurisdictions.</li> <li>Specifies the minimum effects of a trust. [Article 11]</li> </ul>