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**United Nations Commission  
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## **Legal aspects of electronic commerce**

### **Explanatory note on the Convention on the Use of Electronic Communications in International Contracts**

#### **Note by the Secretariat**

##### **Addendum**

1. The Commission approved the final draft of the United Nations Convention on the Use of Electronic Communications in International Contracts ("the Convention") at its thirty-eighth session (Vienna, 4-15 July 2005). The Convention was subsequently adopted by the General Assembly on 23 November 2005 and opened it for signature from 16 January 2006 to 16 January 2008.
2. When it approved the final draft for adoption by the General Assembly, at its thirty-eighth session, the Commission requested the Secretariat to prepare explanatory notes on the Convention and present them to the Commission at its thirty-ninth session (see A/60/17, para. 165).
3. Annex I to this note contains article-by-article remarks on the Convention. The Commission may wish to take note of the explanatory notes and request their publication by the Secretariat, together with the final text of the Convention.



## IV. Article-by-article remarks (*continued*)

### CHAPTER IV. FINAL PROVISIONS

#### *Article 15. Depositary*

**The Secretary-General of the United Nations is hereby designated as the depositary for this Convention.**

1. Articles 15 to 25 form part of the final provisions of the Convention. Most of them are customary provisions in multilateral treaties and are not intended to create rights and obligations for private parties. However, as these provisions regulate the extent to which a Contracting State is bound by the Convention, including the time the Convention or any declaration submitted thereunder enter into force, they may affect the ability of the parties to rely on the provisions of the Convention.

2. Article 15 designates the Secretary-General of the United Nations as depositary of the Convention. The depositary is entrusted with the custody of the authentic texts of the Convention and of any full powers delivered to the depositary, and performs a number of administrative services in connection therewith, such as preparing certified copies of the original text; receiving signatures to the Convention and receiving and keeping custody of any instruments, notifications and communications relating to it; informing the Contracting States and the States entitled to become Contracting States of acts, notifications and communications relating to the Convention.

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 106-107  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para. 10

#### *Article 16. Signature, ratification, acceptance or approval*

**1. This Convention is open for signature by all States at the United Nations Headquarters in New York from 16 January 2006 to 16 January 2008.**

**2. This Convention is subject to ratification, acceptance or approval by the signatory States.**

**3. This Convention is open for accession by all States which are not signatory States as from the date it is open for signature.**

**4. Instruments of ratification, acceptance, approval and accession are to be deposited with the Secretary General of the United Nations.**

#### **1. The “all States” formula**

3. According to a formula frequently used in multilateral treaties in order to promote widest possible participation, article 16 declares the Convention open for signature by “all States”.

4. It should be noted, however, that the Secretary-General, as depositary, stated on a number of occasions that it would fall outside his competence to determine

whether a territory or other such entity would fall within the “all States” formula. Pursuant to a general understanding adopted by the General Assembly on 14 December 1973, in discharging his functions as a depositary of a convention with the “all States” clause, the Secretary-General will follow the practice of the General Assembly and, whenever advisable, will request the opinion of the Assembly before receiving a signature or an instrument of ratification or accession.<sup>1</sup>

## **2. Consent to be bound by ratification, acceptance, approval or accession**

5. While some treaties provide that States may express their consent to be legally bound by signature alone, the Convention, like most modern multilateral treaties, provides that it is subject to ratification, acceptance or approval by the signatory States. Providing for signature subject to ratification, acceptance or approval allows States time to seek approval for the Convention at the domestic level and to enact any legislation necessary to implement the Convention internally, prior to undertaking the legal obligations from the Convention at the international level. Upon ratification, the Convention legally binds the States.

6. Acceptance or approval of a treaty following signature has the same legal effect as ratification, and the same rules apply. Accession has the same legal effect as ratification, acceptance or approval. However, unlike ratification, acceptance or approval, which must be preceded by signature, accession requires only the deposit of an instrument of accession. Accession as a means of becoming party to a treaty is generally used by States wishing to express their consent to be bound by a treaty if, for whatever reason, they are unable to sign it. This may occur if the deadline for signature has passed or if domestic circumstances prevent a State from signing a treaty.

### *References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 108-110  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para. 10

### ***Article 17. Participation by regional economic integration organizations***

**1. A regional economic integration organization which is constituted by sovereign States and has competence over certain matters governed by this Convention may similarly sign, ratify, accept, approve or accede to this Convention. The regional economic integration organization shall in that case have the rights and obligations of a Contracting State, to the extent that that organization has competence over matters governed by this Convention. Where the number of Contracting States is relevant in this Convention, the regional economic integration organization shall not count as a Contracting State in addition to its member States which are Contracting States.**

<sup>1</sup> See *United Nations Juridical Yearbook, 1973* (United Nations publication Sales No.E.75.V.1), p. 79, note 9 and *ibid.*, 1974 (United Nations publication Sales No.E.76.V.1), p. 157.

2. The regional economic integration organization shall, at the time of signature, ratification, acceptance, approval or accession, make a declaration to the depositary specifying the matters governed by this Convention in respect of which competence has been transferred to that organization by its member States. The regional economic integration organization shall promptly notify the depositary of any changes to the distribution of competence, including new transfers of competence, specified in the declaration under this paragraph.

3. Any reference to a “Contracting State” or “Contracting States” in this Convention applies equally to a regional economic integration organization where the context so requires.

4. This Convention shall not prevail over any conflicting rules of any regional economic integration organization as applicable to parties whose respective places of business are located in member States of any such organization, as set out by declaration made in accordance with article 21.

**1. Notion of “regional economic integration organization”**

7. In addition to “States”, the Convention allows participation by international organizations of a particular type, namely “regional economic integration organizations”. In introducing this article, which had not yet appeared in its previous texts, UNCITRAL acknowledged the growing importance of regional economic integration organizations, which are already allowed to participate in several trade-related treaties, including recent international conventions in the field of international commercial law, such as the UNIDROIT Convention on International Interests in Mobile Equipment (Cape Town, 2001)<sup>2</sup> (the “Cape Town Convention”).

8. The Convention does not contain a definition of “regional economic integration organizations”. Nevertheless, it could be said that the notion of “regional economic integration organizations” used in article 17 encompasses two key elements: the grouping of States in a certain region for the realization of common purposes and the transfer of competencies relating to those common purposes from the members of the regional economic integration organization to the organization.

9. Although the notion of “regional economic integration organization” is a flexible one, participation in the Convention is not open to international organizations at large. It was noted that, at the present stage, most international organizations do not have the power to enact legally binding rules having a direct effect on private contracts, since that function typically requires the exercise of certain attributes of State sovereignty that only few organizations, typically regional economic integration organizations, have received from their member States (A/60/17, para. 113).

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<sup>2</sup> Available at <http://www.unidroit.org/english/conventions/mobile-equipment/main.htm>.

## **2. Extent of competence of the regional economic integration organization**

10. The Convention is not concerned with the internal procedures leading to signature, acceptance, approval or accession by a regional economic integration organization. The Convention itself does not require a separate act of authorization by the member States of the organization and does not answer, in one way or the other, the question as to whether a regional economic integration organization has the right to ratify the convention if none of its member States decides to do so. For the Convention, the extent of treaty powers given to a regional economic integration organization is an internal matter concerning the relations between the organization and its own member States. Article 17 does not prescribe the manner in which regional economic integration organizations and their member States divide competences and powers among themselves (A/60/17, para. 114).

11. Notwithstanding its neutral approach in respect of the internal affairs of a regional economic integration organization, the Convention only allows ratification by an organization that “has competence over certain matters governed by this Convention”, as clearly stated in paragraph 1. This competence needs further to be demonstrated by a declaration made to the depositary pursuant to paragraph 2 specifying the matters governed by the Convention in respect of which competence has been transferred to that organization by its member States. Article 17 does not provide a basis for ratification if the regional economic integration organization has no competence on the subject matter covered by the Convention (A/60/17, para. 116).

12. However, the regional economic integration organization does not need to have competence over all the matters covered by the Convention, which admits that such competence may be partial or concurrent. Regional economic integration organizations typically derive their powers from their member States. By their very nature, as international organizations, regional economic integration organizations have competences in the areas that have been expressly or implicitly transferred to their sphere of activities. Several provisions of the Convention, in particular those in chapter IV, imply the exercise of full State sovereignty and the Convention is not in its entirety capable of being applied by a regional economic integration organization. Furthermore, the legislative authority over the substantive matters dealt with by the Convention may be shared to some extent between the organization and its member States (A/60/17, para. 116).

## **3. Coordination between regional economic integration organizations and their member States**

13. By acceding to the Convention, a regional economic integration organization becomes a Contracting Party in its own right and has, therefore, the right to submit declarations excluding or including matters in the scope of application of the Convention pursuant to articles 19 and 20. The Convention itself does not set forth mechanisms to ensure the consistency between declarations made by a regional economic integration organization and those made by its member States.

14. Possible inconsistencies between declarations submitted by a regional economic integration organization and declarations submitted by its member States would create considerable uncertainty in the application of the convention and deprive private parties of the ability to easily ascertain beforehand to which matters

the convention applied in respect of which States. They would therefore be highly undesirable (A/60/17, para. 115).

15. In practice, however, it is expected that conflicting declarations by a regional economic integration organization and its member States would be unlikely. Indeed, paragraph 2 of article 17 already imposes a high standard of coordination by requiring the regional economic integration organization to declare the specific matters for which it has competence. Under normal circumstances, careful consultations would take place, as a result of which, if declarations under article 19 or 20 are found to be necessary, there would be a set of common declarations for the matters in respect of which the regional economic integration organization was competent, which would be mandatory for all member States of the organization. Differing declarations from member States would thus be limited to matters in which no exclusive competence had been transferred from member States to the regional economic integration organization, or matters particular to the State making a declaration, as might be the case, for example, of declarations under article 20, paragraphs 2 to 4, since member States of regional economic integration organizations may not necessarily be Contracting States to the same international conventions or treaties (A/60/17, para. 117).

16. In any event, there is an obvious need for ensuring consistency between declarations made by regional economic integration organizations and declarations made by their member States. Private parties in third countries should be able to ascertain without inordinate effort when the member States and when the organization have the power to make a particular declaration (A/60/17, para. 115). There was a strong consensus within UNCITRAL that Contracting States to the Convention would be entitled to expect that a regional economic integration organization that ratifies the Convention, and its own member States, would take the necessary steps to avoid conflicts in the manner in which they applied the Convention (A/60/17, para. 118).

#### **4. Relationship between the Convention and rules enacted by regional economic integration organizations**

17. Paragraph 4 regulates the relationship between the Convention and rules enacted by a regional economic integration organization. It provides that the provisions of the Convention shall not prevail over any conflicting rules of any regional economic integration organization as applicable to parties whose respective places of business are located in member States of any such organization, as set out by declaration made in accordance with article 21.

18. The purpose of this exception is to avoid interference with rules enacted by a regional economic integration organization to harmonize private commercial law within the territory of the organization with a view to facilitating the establishment of an internal market among its member States. In giving priority to conflicting rules of an regional economic integration organization, UNCITRAL recognized that measures to promote legal harmonization among member States of a regional economic integration organization may create a situation that is in many respects analogous to the situation in countries where sub-sovereign jurisdictions, such as states or provinces, have legislative authority over private law matters. It was felt that for matters subject to regional legal harmonization, the entire territory covered

by a regional economic integration organization deserved to be treated in a similar way as a single domestic legal system (A/60/17, para. 119).

19. While paragraph 4 sets forth a rule that has not appeared in this form in previous instruments prepared by UNCITRAL, the principle of deference to particular regional regimes embodied in this provision is not entirely new. Article 94 of the United Nations Sales Convention, for example, acknowledges the right of States with similar laws in respect of matters covered by that Convention to declare that their domestic laws take precedence over the provisions of the United Nations Sales Convention in respect of contracts concluded between parties located in their territories.

20. In view of the fact that legal harmonization promoted by a regional economic integration organization may not necessarily cover the entire range of issues dealt with by the Convention, the exception in paragraph 4 does not operate automatically. The priority status of regional rules needs therefore to be set out in a declaration submitted under article 21. The declaration contemplated in paragraph 4 would be submitted by the regional economic integration organization itself, and is distinct from, and without prejudice to, declarations by States under article 19, paragraph 2. If no such organization adheres to the Convention, their member States who wish to do so would still have the right to include, among the other declarations that they may wish to make, a declaration of the type contemplated in paragraph 4 in view of the broad scope of article 19, paragraph 2. It was understood that if a State does not make such a declaration, paragraph 4 would not automatically apply (A/60/17, para. 122).

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)	A/60/17, paras. 111-123
WG.IV, 44th session (Vienna, 11-22 October 2004)	A/CN.9/571, para. 10

***Article 18. Effect in domestic territorial units***

- 1. If a Contracting State has two or more territorial units in which different systems of law are applicable in relation to the matters dealt with in this Convention, it may, at the time of signature, ratification, acceptance, approval or accession, declare that this Convention is to extend to all its territorial units or only to one or more of them, and may amend its declaration by submitting another declaration at any time.**
- 2. These declarations are to be notified to the depositary and are to state expressly the territorial units to which the Convention extends.**
- 3. If, by virtue of a declaration under this article, this Convention extends to one or more but not all of the territorial units of a Contracting State, and if the place of business of a party is located in that State, this place of business, for the purposes of this Convention, is considered not to be in a Contracting State, unless it is in a territorial unit to which the Convention extends.**

**4. If a Contracting State makes no declaration under paragraph 1 of this article, the Convention is to extend to all territorial units of that State.**

**1. The “federal clause”**

21. This article permits a Contracting State, at the time of signature, ratification, acceptance, approval or accession, to declare that the Convention is to extend to all its territorial units or only to one or more of them and to amend its declaration by submitting another declaration at any time. This provision, often called “the federal clause”, is of interest to relatively few States—federal systems where the central government lacks treaty power to establish uniform law for the subject matter covered by the Convention. Article 18 addresses this problem by providing that a State may declare that the Convention will apply “only to one or more” of its territorial units—an option that permits a State to adopt the Convention with its applicability limited to those units (e.g. Provinces) that have enacted legislation to implement the Convention.

22. The effect of the provision is therefore on the one hand to permit federal States to apply the Convention progressively to their territorial units and on the other to permit those States that wish to do so to extend its application to all their territorial units from the very outset. Paragraph 2 provides for the declarations to be notified to the depositary and to state expressly the territorial units to which the Convention extends. If no declaration is submitted, the Convention will extend to all territorial units of that State in accordance with paragraph 4.

23. It should be noted however that a State that has two or more territorial units is only entitled to make the declaration under article 18 if different systems of law apply in those units in relation to the matters dealt with in the Convention. Unlike earlier texts in which this clause has appeared, article 18, paragraph 1, does not make reference to the Contracting State’s constitution as the basis of the existence of different systems of law in the State concerned. This slight modification, which follows recent practice in other international uniform law instruments (A/60/17, para. 125), should not alter the way the “federal clause” operates.

**2. Operation in practice**

24. Paragraph 3 makes it clear that, for the purposes of the Convention, a place of business is not considered to be located in a Contracting State when that place of business is located in a territorial unit of a Contracting State to which unit that State has not extended the Convention. The consequences of paragraph 3 will depend on whether or not the Contracting State whose laws apply to an exchange of electronic communications has made a declaration pursuant to article 19, subparagraph 1 (a). If such declaration exists, the Convention would not apply. However, if the applicable law is the law of a Contracting State that has not made this declaration, the Convention would nevertheless apply, as article 1, paragraph 1, does not require that both parties be located in Contracting States (see above, para. ... )

25. The wording in the negative, completed by the proviso “unless [the place of business] is in a territorial unit to which the Convention extends” was chosen so as to avoid creating the misleading impression that the Convention might apply to a contract concluded between parties with places of business in different territorial



units of the same Contracting State to which the Convention had been extended by that State.

26. Article 18 should be read in conjunction with article 6, paragraph 2. Thus, for example, if a large company has places of business in more than one territorial unit of a federal State, not all of which are located in territorial units to which the Convention extends, the decisive factor, in the absence of an indication of a place of business, is the place of business that has the closest relationship to the contract to which the electronic communications relate.

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 124-125  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para. 10

***Article 19. Declarations on the scope of application***

**1. Any Contracting State may declare, in accordance with article 21, that it will apply this Convention only:**

**(a) When the States referred to in article 1, paragraph 1, are Contracting States to this Convention; or**

**(b) When the parties have agreed that it applies.**

**2. Any Contracting State may exclude from the scope of application of this Convention the matters it specifies in a declaration made in accordance with article 21.**

**1. Nature of declarations**

27. The possibility for Contracting States to make declarations aimed at adjusting the scope of application of a particular convention is not uncommon in private international law and commercial law conventions. In this area of treaty practice, they are not regarded as reservations—which the Convention does not permit—and do not have the same consequences as reservations under public international law (see further below, paras. 65-68).

**2. Declarations on the geographic scope of application of the Convention**

28. As noted earlier (see A/CN.9/608/Add.1, paras. 17-21), pursuant to article 1, paragraph 1, the Convention applies whenever the parties exchanging electronic communications have their places of business in different States, even if those States are not Contracting States to the Convention, as long as the law of a Contracting State is the applicable law.

Article 19, subparagraph 1 (a), allows Contracting States to declare, however, that notwithstanding article 1, paragraph 1, they will apply the Convention only when both States where the parties have their places of business are Contracting States to the Convention.

This type of declaration will have the following practical consequences:

*(a) Forum State is a Contracting State that has made a declaration under Article 19, subparagraph 1 (a).* The Convention will have “autonomous” application

and will therefore apply to the exchange of electronic communications between parties located in different Contracting States regardless of whether the rules of private international law of the forum State lead to the application of the laws of that State or of another State;

(b) *Forum State is a Contracting State that has not made a declaration under Article 19, subparagraph 1 (a).* The applicability of the Convention will depend on three factors: (i) whether the rules of private international law point to the law of the forum State, of another Contracting State or of a non-Contracting State; (ii) whether the State the law of which is made applicable under the rules of private international law of the forum State has made a declaration pursuant to article 19, subparagraph 1 (a); and (iii) whether or not both parties have their places of business in different Contracting States. Accordingly, if the applicable law is the law of a Contracting State that has made this declaration, the Convention applies only if both parties have their places of business in different Contracting States. If the applicable law is the law of the forum State or of another Contracting State that has not made this declaration, the Convention applies even if the parties do not have their places of business in different Contracting States. If the applicable law is the law of a non-Contracting State, the Convention does not apply.

(c) *Forum State is a non-Contracting State. The Convention will apply, mutatis mutandis, under the same conditions as described in (b) above.*

29. The possibility for Contracting States to make this declaration has been introduced so as to facilitate accession to the Convention by States that prefer the enhanced legal certainty offered by an autonomous scope of application, which allows the parties to know beforehand, and independently from rules of private international law when the Convention applies.

### **3. Limitation based on the choice of the parties**

30. Subparagraph 1 (b) contemplates a possible limitation in the scope of application of the Convention. Under this provision, a State may declare that it will apply the Convention only when the parties to a contract have agreed that the Convention applies to the electronic communications exchanged by them. When introducing this possibility, UNCITRAL was aware that a declaration of this type would, in practice, considerably reduce the applicability of the Convention and deprive a State making the declaration of default uniform rules for the use of electronic communications between parties to an international contract that have not agreed on detailed contract rules for the matters covered by the Convention.

31. Another argument against permitting this type of declaration was that it might give rise to some uncertainty on the application of the Convention in non-party States whose rules of private international law directed the courts to the application of the laws of a contracting State that had made such a declaration (A/60/17, para. 128). Some legal systems would accept agreements to subject a contract to the laws of a Contracting State, but would not recognize the right of the parties to incorporate the terms of the Convention as such into their contract on the grounds that an international convention on private law matters would only have legal effect for private parties to the extent that the convention in question has been given effect domestically. Thus, choice-of-law clauses referring to an international convention

would be usually enforced in those countries as incorporation of foreign law, but not as enforcement of the international convention as such (A/CN.9/548, para. 95).

32. The countervailing view was that many legal systems would not create obstacles to the enforcement of a clause choosing an international convention as applicable law. Furthermore, disputes involving international contracts are not solved exclusively by State courts and arbitration is a widespread practice in international trade. Arbitral tribunals are often not specifically linked to any particular geographic location and often rule on the disputes submitted to them on the basis of the law chosen by the parties. In practice, choice-of-law clauses do not always refer to the laws of particular States, as parties often choose to subject their contracts to international conventions independently from the laws of any given jurisdiction (A/CN.9/548, para. 96).

33. UNCITRAL agreed to retain the possibility for States to submit a declaration pursuant to subparagraph 1 (b), as a means of promoting wider adoption of the Convention. It was felt that subparagraph 1 (b) offers those States that might have difficulties in accepting the general application of the Convention under its article 1, paragraph 1, the possibility to allow their nationals to choose the Convention as applicable law (A/60/17, para. 128).

#### **4. Exclusion of specific matters under paragraph 2**

34. In preparing the Convention, UNCITRAL aimed at achieving as wide as possible application. General exclusions under article 2, which apply to all Contracting States, have been accordingly kept to a minimum. It was recognized, at the same time, that the degree of acceptance of electronic communications still varies greatly among legal systems and that several jurisdictions still exclude certain matters or types of transactions from the scope of legislation intended to facilitate the use of electronic communications. It was also acknowledged that some legal systems, while accepting electronic communications in connection with certain types of transactions, sometimes subject them to certain specific requirements, for instance as regards the type of electronic signature that the parties may use. Other countries, however, may take a more liberal approach, so that matters excluded or subject to particular requirements in some countries may not be excluded or subject to any special requirement in other countries.

35. In view of that diversity of approaches, UNCITRAL agreed that Contracting States should be given the possibility of excluding certain matters from the scope of application of the Convention by means of declarations submitted under article 21. In adopting this approach, UNCITRAL was mindful of the fact that unilateral exclusions by way of declarations under article 21 are not in theory conducive to enhancing legal certainty. Nevertheless, it was felt that such a system would allow States to limit the application of the Convention as deemed best, while the adoption of a list of exemptions would have the effect to impose those exclusions even for States that see no reason for preventing the parties to the excluded transactions from using electronic communications (A/CN.9/571, para. 63).

36. The types of matters that may be excluded may include matters that some States currently exclude from the scope of domestic legislation enacted to promote electronic commerce (for examples, see A/CN.9/608/Add.1, para. 39). Another type of exclusion might be a declaration limiting the application of the Convention only

to the use of electronic communications in connection with contracts covered by international conventions listed in article 20, paragraph 1, although UNCITRAL was of the view that such a declaration, while possible under the broad terms of article 19, paragraph 2, would not further the desired goal of ensuring the broadest possible application of the Convention and should not be encouraged (A/60/17, para. 129).

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 126-30  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, paras. 28-46  
WG.IV, 43rd session (New York, 15-19 March 2004)      A/CN.9/548, paras. 27-37

***Article 20. Communications exchanged under other international conventions***

**1. The provisions of this Convention apply to the use of electronic communications in connection with the formation or performance of a contract to which any of the following international conventions, to which a Contracting State to this Convention is or may become a Contracting State, apply:**

**Convention on the Recognition and Enforcement of Foreign Arbitral Awards (New York, 10 June 1958);**

**Convention on the Limitation Period in the International Sale of Goods (New York, 14 June 1974) and Protocol thereto (Vienna, 11 April 1980);**

**United Nations Convention on Contracts for the International Sale of Goods (Vienna, 11 April 1980);**

**United Nations Convention on the Liability of Operators of Transport Terminals in International Trade (Vienna, 19 April 1991);**

**United Nations Convention on Independent Guarantees and Stand-by Letters of Credit (New York, 11 December 1995);**

**United Nations Convention on the Assignment of Receivables in International Trade (New York, 12 December 2001).**

**2. The provisions of this Convention apply further to electronic communications in connection with the formation or performance of a contract to which another international convention, treaty or agreement not specifically referred to in paragraph 1 of this article, and to which a Contracting State to this Convention is or may become a Contracting State, applies, unless the State has declared, in accordance with article 21, that it will not be bound by this paragraph.**

**3. A State that makes a declaration pursuant to paragraph 2 of this article may also declare that it will nevertheless apply the provisions of this Convention to the use of electronic communications in connection with the formation or performance of any contract to**

**which a specified international convention, treaty or agreement applies to which the State is or may become a Contracting State.**

**4. Any State may declare that it will not apply the provisions of this Convention to the use of electronic communications in connection with the formation or performance of a contract to which any international convention, treaty or agreement specified in that State's declaration, to which the State is or may become a Contracting State, applies, including any of the conventions referred to in paragraph 1 of this article, even if such State has not excluded the application of paragraph 2 of this article by a declaration made in accordance with article 21.**

# **1. Origin and purpose of the article**

37. When it first considered the possibility of further work on electronic commerce after the adoption of the UNCITRAL Model Law on Electronic Signatures, UNCITRAL contemplated, among other issues, a topic broadly referred to as "electronic contracting" and measures that might be needed to remove possible legal obstacles to electronic commerce under existing international conventions. After review of the initial draft of what later became the Convention by UNCITRAL Working Group IV (Electronic Commerce), at its thirty-ninth session (see A/CN.9/509, paras. 18-125) and consideration of the Secretariat's survey of possible legal obstacles to electronic commerce under existing international conventions (see A/CN.9/WG.IV/WP.94) at the fortieth session of the Working Group (see A/CN.9/527, paras. 24-71), it was agreed that UNCITRAL should attempt to identify the common elements between removing legal barriers to electronic commerce in existing instruments and a possible international convention on electronic contracting and that both projects should as much as possible be carried out simultaneously (see A/58/17, para. 213; A/CN.9/527, para. 30 and A/CN.9/546, para. 34). It was eventually agreed that the Convention should incorporate provisions aimed at removing possible legal obstacles to electronic commerce that might arise under existing international trade-related instruments (A/59/17, para. 71).

38. One of the objectives of the work of UNCITRAL towards the removal of possible legal obstacles to electronic commerce in existing international instruments was to formulate solutions that obviate the need for amending individual international conventions. Article 20 intends to offer a possible common solution for some of the legal obstacles to electronic commerce under existing international instruments that had been the object of a study done by the Secretariat (see A/CN.9/WG.IV/WP.94; see also A/CN.9/527, paras. 33-48).

39. The intended effect of the Convention in respect of electronic communications relating to contracts covered by other international conventions is not merely to interpret terms used elsewhere, but to offer substantive rules that allow those other conventions to operate effectively in an electronic environment (A/CN.9/548, para. 51). However, article 20 is not meant to formally amend any international convention, treaty or agreement, whether or not listed in paragraph 1, or to provide an authentic interpretation of any other international convention, treaty or agreement.

## **2. Relationship between the Convention and other conventions, treaties or agreements**

40. The combined effect of paragraphs 1 and 2 of article 20 is that, by ratifying the convention, and except as otherwise declared, a State would automatically undertake to apply the provisions of the convention to electronic communications exchanged in connection with any of the conventions listed in paragraph 1 or any other convention, treaty or agreement to which a Contracting State is or may become a Contracting State. These provisions aim at providing a domestic solution for a problem originating in international instruments. They are based on the recognition that domestic courts already interpret international commercial law instruments. Paragraphs 1 and 2 ensure that a Contracting State would incorporate in its legal system a provision that directs its judicial bodies to use the provisions of the Convention to address legal issues relating to the use of data messages in the context of other international conventions (A/CN.9/548, para. 49).

41. Article 20 does not list which provisions of the Convention can or should be applied to electronic communications exchanged in connection with contracts governed by other conventions, treaties and agreements. Such a list, however valuable in theory, would have been extremely difficult to draw, in view of the diversity of the contractual matters covered by existing conventions. The Convention therefore leaves it for a body applying the Convention to establish which of its provisions might be relevant in respect of the exchange of electronic communications to which other conventions also apply. It is expected that if any provision in the Convention is not appropriate for certain transactions, this circumstance should be clear to a reasonable person applying the Convention (A/CN.9/548, para. 55).

## **3. The list of Conventions in paragraph 1**

42. The list in paragraph 1 has been included merely for purposes of clarity. Parties to contracts falling under the scope of application of the Convention to which any of these conventions also apply will therefore know beforehand that the electronic communications exchanged by them will benefit from the favourable regime provided by the Convention.

43. Five of the conventions listed in paragraph 1 resulted from the work of UNCITRAL: the Convention on the Limitation Period in the International Sale of Goods (“the Limitation Convention”);<sup>3</sup> the United Nations Convention on Contracts for the International Sale of Goods (“the United Nations Sales Convention”);<sup>4</sup> the United Nations Convention on the Liability of Operators of Transport Terminals in International Trade (“the Terminal Operators Convention”);<sup>5</sup> the United Nations Convention on Independent Guarantees and Stand-by Letters of Credit (“the Guarantees Convention”);<sup>6</sup> and the United Nations Convention on the Assignment of Receivables in International Trade (“the Receivables Convention”).<sup>7</sup> The Convention on the Recognition and Enforcement of Foreign Arbitral Awards (“the

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<sup>3</sup> United Nations, *Treaty Series*, vol. 1511, No. 26119, p. 1.

<sup>4</sup> United Nations, *Treaty Series*, vol. 1489, No. 25567, p. 3.

<sup>5</sup> A/CONF.152/13.

<sup>6</sup> A/50/640 and Corr.1, annex.

<sup>7</sup> General Assembly resolution 56/81, annex.

New York Convention”)<sup>8</sup> was not prepared by UNCITRAL, but is directly related to its mandate.

44. The fact that two of these conventions have not yet entered into force, namely, the Terminal Operators Convention and the Receivables Convention was not regarded as an obstacle to their inclusion in this list. Indeed, there are several precedents for references in a convention to international instruments that had not yet entered into force at the time the new convention was drafted. One example that resulted from the work of UNCITRAL was the preparation, at the time of the finalization of the United Nations Sales Convention, in 1980, of a protocol to adapt the Limitation Convention, of 1974, at that time not yet in force, to the regime of the United Nations Sales Convention (A/CN.9/548, para. 57).

45. Two of the conventions prepared by UNCITRAL have not been included: the United Nations Convention on International Bills of Exchange and International Promissory Notes (New York, 9 December 1988);<sup>9</sup> and the United Nations Convention on the Carriage of Goods by Sea (Hamburg, 31 March 1978).<sup>10</sup> UNCITRAL considered that the possible problems related to the use of electronic communications under those conventions, as well as under other international conventions dealing with negotiable instruments or transport documents, might require specific treatment and that it might not be appropriate to attempt to address those problems in the context of the Convention (A/CN.9/527, para. 29; see also paras. 24-71).

#### **4. General effect in respect of electronic communications related to contracts governed by other international conventions, treaties or agreements**

46. The application of the provisions of the Convention to electronic communications exchanged in connection with contracts covered by other international conventions, treaties or agreements was initially limited to electronic communications in the context of a contract covered by one of the conventions listed in paragraph 1. However, it was considered that in many legal systems, the convention could be applied to the use of electronic communications in the context of contracts covered by any other international convention simply by virtue of article 1, without the need for a specific reference to a convention governing such a contract in article 20.

47. Paragraph 2 has therefore been adopted with a view to expand the scope of application of the Convention and allow the parties to a contract to which another legal instrument applies to benefit automatically from the enhanced legal certainty for the exchange of electronic communications that the Convention provides. Given the enabling nature of the provisions of the Convention, it was felt that States would be more likely inclined to extend its provisions to trade-related instruments than to exclude their application to other instruments. Under paragraph 2 such an expansion operates automatically, without the need for Contracting States to submit numerous opt-in declarations to achieve the same result (A/CN.9/571, para. 25).

<sup>8</sup> United Nations, *Treaty Series*, vol. 330, No. 4739, p. 3.

<sup>9</sup> General Assembly resolution 43/165, annex.

<sup>10</sup> United Nations, *Treaty Series*, vol. 1695, No. 29215, p. 3.

48. Accordingly, in addition to those instruments that, for the avoidance of doubt, are listed in paragraph 1, the provisions of the Convention also apply, pursuant to paragraph 2, to electronic communications exchanged in connection with contracts covered by other international conventions, treaties or agreements, unless such application has been excluded by a Contracting State.

49. Paragraph 2 does not specify the nature of the other conventions, treaties or agreements in support of which the provisions of the Convention may be extended, but the reach of the provision is narrowed down by the reference to electronic communications exchanged “in connection with the formation or performance of a contract”. While it was generally understood that those other conventions, treaties or agreements primarily comprise other international agreements or conventions on private commercial law matters, it was felt that such qualification should not be added, as it would unnecessarily restrict the application of paragraph 2. UNCITRAL considered that the Convention could have value for many States in connection with contractual matters other than those relating strictly to private commercial law (A/CN.9/548, para. 60).

50. The last sentence of paragraph 2 allows a Contracting State to exclude the expanded application of the Convention. The possibility has been added to take into account possible concerns of States that may wish to ascertain first whether the provisions contained in the Convention are compatible with their existing international obligations (A/CN.9/548, para. 61).

## **5. Specific exclusions or inclusions by Contracting States**

51. Paragraph 3 adds further flexibility by allowing States to add specific conventions to the list of international instruments to which they would apply the provisions of the Convention—even if the State has submitted a general declaration under paragraph 2.

52. Paragraph 4, in turn, has the opposite effect and allows States to exclude certain specific conventions identified in their declarations. Declarations under paragraph 4 would exclude the application of the Convention to the use of electronic communications in respect of all contracts to which the specified international convention or conventions apply. This provision does not contemplate the possibility for a Contracting State to exclude only certain types or categories of contracts covered by another international convention (A/CN.9/571, para. 56).

53. A declaration under paragraph 3 would extend the application of the entire Convention, as appropriate (see above, para. 42), to electronic communications exchanged in connection with contracts governed by the conventions, treaties or agreements specified in that State’s declaration. A Contracting State making such declaration is not allowed to choose which of the provisions of the Convention would be extended, as it was considered that such an approach would create uncertainty as to which provisions of the draft convention applied in any given jurisdiction (A/CN.9/548, para. 64).

*References to preparatory work:*



UNCITRAL, 38th session (Vienna, 4-15 July 2005)	A/60/17, paras. 131-132
WG.IV, 44th session (Vienna, 11-22 October 2004)	A/CN.9/571, paras. 23-27, 47-58
WG.IV, 43rd session (New York, 15-19 March 2004)	A/CN.9/548, paras. 38-70

*Article 21. Procedure and effects of declarations*

1. **Declarations under article 17, paragraph 4, article 19, paragraphs 1 and 2, and article 20, paragraphs 2, 3 and 4, may be made at any time. Declarations made at the time of signature are subject to confirmation upon ratification, acceptance or approval.**
2. **Declarations and their confirmations are to be in writing and be formally notified to the depositary.**
3. **A declaration takes effect simultaneously with the entry into force of this Convention in respect of the State concerned. However, a declaration of which the depositary receives formal notification after such entry into force takes effect on the first day of the month following the expiration of six months after the date of its receipt by the depositary.**
4. **Any State which makes a declaration under this Convention may modify or withdraw it at any time by a formal notification in writing addressed to the depositary. The modification or withdrawal is to take effect on the first day of the month following the expiration of six months after the date of the receipt of the notification by the depositary.**

**1. Time and form of declarations**

54. Article 21 defines the manner of making a declaration under the Convention and of its withdrawal, as well as the time at which a declaration or its withdrawal becomes effective.

55. Declarations under article 17, paragraph 4, article 19, paragraphs 1 and 2, and article 20, paragraphs 2, 3 and 4, may be made at any time. Other declarations, such as under article 17, paragraph 2, article 18, paragraph 1 (but not a later amendment thereof), must be made at the time of signature, ratification, acceptance or approval. Declarations made at the time of signature are subject to confirmation upon ratification, acceptance or approval. In the absence of confirmation such declarations will be without effect.

56. Several international treaties, including uniform law treaties such as the United Nations Sales Convention,<sup>11</sup> generally authorize Contracting States to submit declarations only at the time of the deposit of their instrument of ratification, acceptance, approval or accession. This limitation is generally justified by the interest in simplifying the operation of the treaty, promoting legal certainty and uniform application of the treaty, which may be hampered by excessive flexibility in making, amending and withdrawing declarations. In the particular case of the

<sup>11</sup> Except for declarations under articles 94, paragraph 1, and article 96 of the United Nations Sales Convention, which can be made at any time.

Convention, however, it was generally felt that in an area as rapidly evolving as the area of electronic commerce, in which technological developments rapidly change existing patterns of business and trade practices, it was essential to afford States a greater degree of flexibility in the application of the Convention. A rigid system of declarations that required decisions to be made by States prior to the deposit of instruments of ratification, acceptance, approval or accession might either deter States from joining the Convention, or might prompt them to act in an overly cautious manner, thereby leading States to exclude automatically the application of the Convention in various areas that would have otherwise benefited from the favourable framework it provides for electronic communications.

57. According to paragraph 2, declarations and confirmations of declarations must be in writing and formally notified to the depositary. This provision also relates to declarations made at the time of accession, to which no reference was made in paragraph 1 since accession presupposes the absence of signature.

## **2. When declarations take effect**

58. Paragraph 3 lays down two rules of general application. The first sentence of paragraph 3, which provides that a declaration takes effect simultaneously with the entry into force of the Convention in respect of the State concerned, contemplates the normal case of a declaration made at the time of signature, ratification, acceptance or accession which will precede the entry into force of the Convention in respect of that State.

59. In accordance with the second sentence of paragraph 3, a declaration that is notified to the depositary after the entry into force of the Convention in respect of the State concerned takes effect on the first day of the month following the expiration of six months after the date of its receipt by the depositary, a rule which has the advantage of giving other Contracting States some time to become aware of the change in the law of the State making the declaration. UNCITRAL did not accept a proposal to reduce to three months the time when declarations lodged after the entry into force of the convention should take effect, as it was felt that three months could not be adequate time to allow for adjustment in certain business practices (A/60/17, para. 140).

60. Paragraph 4 constitutes a pendant to paragraph 2 and the second sentence of paragraph 3 in that it permits the withdrawal by a State at any time of a declaration by formal notification in writing addressed to the depositary, such withdrawal taking effect on the first day of the month following the expiration of six months after the date of the receipt of the notification by the depositary.

### *References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)	A/60/17, paras. 137-141
WG.IV, 44th session (Vienna, 11-22 October 2004)	A/CN.9/571, para. 10

## *Article 22. Reservations*

### **No reservations may be made under this Convention.**

#### **1. Reservations not authorized**

61. Article 22 excludes the right of Contracting States to make any reservations to the Convention. The intention of the provision is to prevent States from excluding the application of the Convention by making reservations beyond the declarations specifically provided for in articles 17 to 20.

62. Although it could be argued that an express statement of the rule was not necessary as it might be considered to be implicit in the Convention, its presence certainly excludes any ambiguity which might otherwise exist in the light of Article 19 of the United Nations Convention on the Law of Treaties<sup>12</sup> which permits the formulation of reservations unless: (a) the reservation is prohibited by the treaty; (b) the treaty provides that only specific reservations, which do not include the reservation in question, may be made; or (c) in cases not falling under subparagraphs (a) and (b), the reservation is incompatible with the object and purpose of the treaty.

63. The effect of article 22, therefore, is to bring the Convention squarely within the ambit of Article 19 (a) of the United Nations Convention on the Law of Treaties and thus avoids the possibility of States making reservations of the kind contemplated by Article 19 (c), that is, reservations that are not “incompatible with the object and purpose of the treaty”. Any such purported reservation by a Contracting State to the Convention must therefore be deemed ineffective.

#### **2. Distinction between reservations and declarations**

64. As indicated above, article 22 clearly excludes any reservation to the Convention. However, it does not affect the right of States to make any of the declarations authorized by the Convention, which do not have the effect of reservations. While this distinction is not always made in general treaty practice, it has become customary for conventions on private international law and commercial law matters to differentiate between declarations and reservations.

65. Unlike most multilateral treaties negotiated by the United Nations, which are typically concerned with the relations between States and other matters of public international law, conventions on private international law and commercial law matters deal with law that applies to private business transactions, and not to State actions, and are typically intended to be incorporated in the domestic legal system. In order to facilitate coordination between existing domestic law and the provisions of an international convention on commercial law or related matters, States are often given the right to make declarations, for example for the purpose of excluding certain matters from the scope of the convention.

66. Recent provisions in UNCITRAL instruments confirm this practice, such as articles 25 and 26 of the United Nations Guarantees Convention and articles 35 to 43 (except for article 38) of the United Nations Receivables Convention, in the same way as final clauses in private international law instruments prepared by other

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<sup>12</sup> United Nations, *Treaty Series*, vol. 1155, No. 18232.

international organizations, such as articles 54 to 58 of the UNIDROIT Convention on International Interests in Mobile Equipment (Cape Town, 2001)<sup>13</sup> and articles 21 and 22 of the Convention on the Law Applicable to Certain Rights in Respect of Securities held with an Intermediary (The Hague, 2002) concluded by the Hague Conference on Private International Law.<sup>14</sup>

67. This distinction is important because reservations to international treaties typically trigger a formal system of acceptances and objections, for instance as provided in articles 20 and 21 of the United Nations Convention on the Law of Treaties, of 1969. This result would lead to considerable difficulties in the area of private international law, as it might reduce the ability of States to agree on common rules allowing them to adjust the provisions of an international convention to the particular requirements of their domestic legal systems. Therefore, the Convention follows this growing practice and distinguishes between declarations pertaining to the scope of application, which the Convention admits and does not subject to a system of acceptances and objections by other Contracting States, on the one hand, and reservations, on the other hand, which the Convention excludes (see A/60/17, para. 143; see further A/CN.9/571, para. 30).

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 142-143  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para. 10

***Article 23. Entry into force***

- 1. This Convention enters into force on the first day of the month following the expiration of six months after the date of deposit of the third instrument of ratification, acceptance, approval or accession.**
- 2. When a State ratifies, accepts, approves or accedes to this Convention after the deposit of the third instrument of ratification, acceptance, approval or accession, this Convention enters into force in respect of that State on the first day of the month following the expiration of six months after the date of the deposit of its instrument of ratification, acceptance, approval or accession.**

**1. Time of entry into force of the Convention**

68. The basic provisions governing the entry into force of the Convention are laid down in Article 23 (1). The paragraph provides that the Convention will enter into force on “the first day of the month following the expiration of six months after the deposit of the third instrument of ratification, acceptance, approval or accession.”

69. Existing UNCITRAL conventions require as few as three and as many as ten ratifications for entry into force. In choosing a number of three ratifications, UNCITRAL followed the modern trend in commercial law conventions, which promotes their application as early as possible to those States that seek to apply such rules to their commerce (A/60/17, para. 149). A six-month period from the date of deposit of the third instrument of ratification, acceptance, approval or accession

<sup>13</sup> Available at <http://www.unidroit.org/english/conventions/mobile-equipment/main.htm>.

<sup>14</sup> Available at [http://hcch.e-vision.nl/index\\_en.php?act=conventions.text&cid=72](http://hcch.e-vision.nl/index_en.php?act=conventions.text&cid=72).

is provided so as to give States that become Parties to the Convention sufficient time to notify all the national organisations and individuals concerned that a Convention which would affect them would soon enter into force.

## **2. Entry into force for States that adhere to the Convention after it has entered into force**

70. Paragraph 2 deals with the entry into force of the Convention as regards those States that become Parties thereto after the time for its entry into force under paragraph 1 has already started. In respect of such States the Convention will enter into force on the first day of the month following the expiration of six months after the date of the deposit of their instrument of ratification, acceptance, approval or accession. For example, if a State deposits an instrument of ratification five months before the entry into force of the Convention under paragraph 1, the Convention will enter into force for that State on the first day of the month following the expiration of one month after the Convention has entered into force.

### *References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 148-150  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para. 10

### ***Article 24. Time of application***

**This Convention and any declaration apply only to electronic communications that are made after the date when the Convention or the declaration enters into force or takes effect in respect of each Contracting State.**

71. While article 23 is concerned with the entry into force of the Convention as regards the international obligations of the Contracting States arising under it, article 24 determines the point in time when the Convention commences to apply in respect of the electronic communications governed by it. As expressly indicated in article 24, the Convention only applies prospectively, that is to electronic communications that are made after the date when the Convention entered into force.

72. The words “in respect of each Contracting State” are intended to make it further clear that the article refers to the time when the Convention enters into force in respect of the Contracting State in question, and not when the Convention enters into force generally. This clarification is to avoid the erroneous interpretation that the Convention would have retrospective application in respect of States that adhere to the convention after it had already entered into force pursuant to article 23, paragraph 1 (A/60/17, para. 153). The words “each Contracting State” are further to be understood as referring to the Contracting State whose laws apply to the electronic communication in question.

### *References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)      A/60/17, paras. 151-155  
WG.IV, 44th session (Vienna, 11-22 October 2004)      A/CN.9/571, para.10

*Article 25. Denunciations*

**1. A Contracting State may denounce this Convention by a formal notification in writing addressed to the depositary.**

**2. The denunciation takes effect on the first day of the month following the expiration of twelve months after the notification is received by the depositary. Where a longer period for the denunciation to take effect is specified in the notification, the denunciation takes effect upon the expiration of such longer period after the notification is received by the depositary.**

73. Paragraph 1 provides that a State may denounce the Convention by a formal notification in writing addressed to the depositary. Denunciation of the Convention will take effect on the first day of the month following the expiration of twelve months after the notification is received by the depositary, unless such notification specifies a longer period for the denunciation to take effect. The period of twelve months mentioned in paragraph 2, which is twice the period for entry into force of the Convention under article 23, is intended to give sufficient time to all concerned, both in the denouncing State and in other Contracting States, to become aware of the change in the legal regime applicable to electronic communications in that State.

74. Although article 23 requires three Contracting States for the Convention to enter into force, nothing is said as to the fate of the Convention should the number of Contracting Parties subsequently fall below three, for example as a result of denunciations with a view to the acceptance of a new instrument intended to supersede the Convention. It would however seem that the Convention would remain in force since Article 55 of the United Nations Convention on the Law of Treaties provides that “unless the treaty otherwise provides, a multilateral treaty does not terminate by reason only of the fact that the number of parties falls below the number necessary for its entry into force.”

*References to preparatory work:*

UNCITRAL, 38th session (Vienna, 4-15 July 2005)	A/60/17, paras. 156-157
WG.IV, 44th session (Vienna, 11-22 October 2004)	A/CN.9/571, para.10